



High Note

OpenClovis Ends Calendar Year 2006 on High Note.

Revenues, Customers and Partnerships Exceed Company's Goals.

PETALUMA, Calif., Jan. 23 /PRNewswire/ -- OpenClovis, Inc., provider of the premier open source, commercial off-the-shelf (COTS) application service platform for the telecommunications industry, announced today that the company ended calendar year 2006 on a triumphant note with more than 200 percent revenue growth over the previous year.

"Our 2006 performance, as measured by revenues, customer design wins and partnerships, exceeded every one of our targets," said V.K. Budhrajia, CEO, OpenClovis. "The introduction of the open source business model has been a tremendous success as experienced by our customers and partners, with more than 3,500 downloads of OpenClovis Application Service Platform and more than 700 registrants in the open source community. The phenomenal success of the open source model has been realized by customers, partners and the industry at large."

During 2006, the company launched with a new name, OpenClovis, and an open source business model with the OpenClovis Software Project (<http://www.openclovis.org>), which made available more than 500,000 lines of its robust high availability and manageability code to the open source community. As an extension of its open source initiative, the company launched ClovisForge, an open source project that provides the high availability and carrier grade capabilities required by the telecommunications industry to popular open source enterprise and telecommunications applications.

OpenClovis also introduced new versions of its commercial products, OpenClovis Application Service Platform and OpenClovis Integrated Development Environment, which are sold and supported under the dual GPL open source and commercial license model. The company captured several customer design wins and projects, including Mercury Computer (digital signal and image processing systems), Airvana (3G mobile broadband architecture) and QUAD (broadband quadruple play service delivery), and expanded partnerships with several leading telecommunications solution vendors such as RadiSys and Wind River.

OpenClovis Product Line

OpenClovis ASP provides a complete off-the-shelf, standards aligned, manageability and high availability solution. It is operating system and platform-agnostic and is pre-integrated with various distributions of Linux and hardware platforms such as Advanced Telecommunications Architecture (AdvancedTCA), BladeCenter E/T, Rack Mounted Servers (RMS) and other off-the-shelf hardware. OpenClovis ASP implements the Service Availability (SA) Forum's Application Interface Specification and utilizes its Hardware Platform Interface.

OpenClovis ASP is suitable for a wide range of carrier grade network elements. Its usage ranges from broadband access devices for technologies such as DSL, PON, 3G/WiMAX, to metro Ethernet and edge switches/routers, IPTV application servers and IP multimedia subsystem (IMS) core elements.

OpenClovis IDE simplifies and accelerates the development of value-add services and applications that meet the availability demands of next-generation networks. It provides a graphical UML (Unified Modeling Language) editor to easily specify a SA Forum-aligned highly available system, and all the attendant hardware and software resources along with the information model. The IDE generates clean structured code that runs on OpenClovis ASP. All information related to system modeling is stored in well-defined XML files that can be edited by the user. OpenClovis IDE works within the industry standard Eclipse framework.

OpenClovis Industry Participation

OpenClovis is working together with standards bodies such as the Service Availability Forum, SMASH, blade.org and others to help the industry deliver innovative and reliable network equipment solutions better, faster and at a lower cost. The company also presented and exhibited at industry conferences such as GlobalComm 2006 and the ATCA Summit.

OpenClovis is partnering with telecommunications industry leaders in the move toward highly available, interoperable and standards-based solutions. Major corporations, such as AT&T, HP, IBM, Intel and Wind River, support OpenClovis in its efforts to accelerate the industry shift to COTS hardware and software.

About OpenClovis

OpenClovis provides the premier open source, commercial-off-the-shelf application service platform for the telecommunications industry. The company reduces the cost of developing telecommunications equipment and accelerates time to market by providing developers with a flexible, standards-based software platform, available under both open source and commercial licenses. With OpenClovis, telecommunication and network equipment manufacturers can quickly and easily add a management and high availability platform, on which to build their differentiated applications. OpenClovis has received investment backing from American River Ventures, AT&T, Intel, Sevin Rosen Funds and Walden International. The company has partnerships with HP, IBM and other industry leaders.

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